

Mobile Asset Lifecycle:

Cradle to Grave

ARMOR

ASSET MANAGEMENT

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The Complete Asset Lifecycle



MFG Ship-to / Site Inventory

Every asset starts with accuracy. Establish foundation through precise tracking from day one.



PM / Parts / Service / Asset Update

Predict before failure, don't react after. Proactive maintenance drives efficiency.



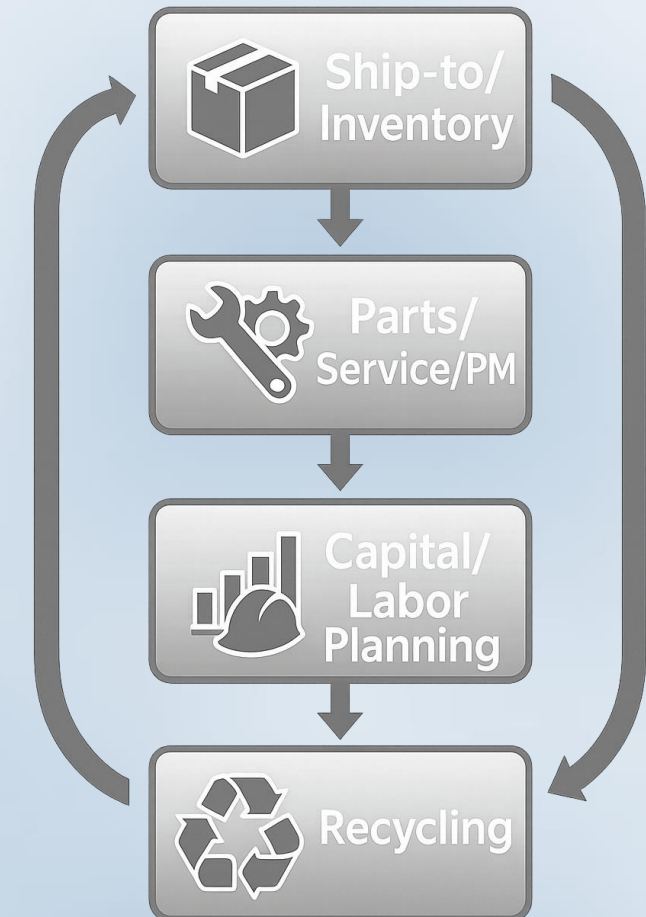
Cap / Labor Planning

Optimize spend, hit the 90% utilization sweet spot. Strategic planning maximizes ROI.



Replace & Recycle

Cycle back to inventory for complete lifecycle view. Continuous improvement drives success.



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The 8 Pillars of Asset Mastery



Foundation Pillars: Know & Utilize



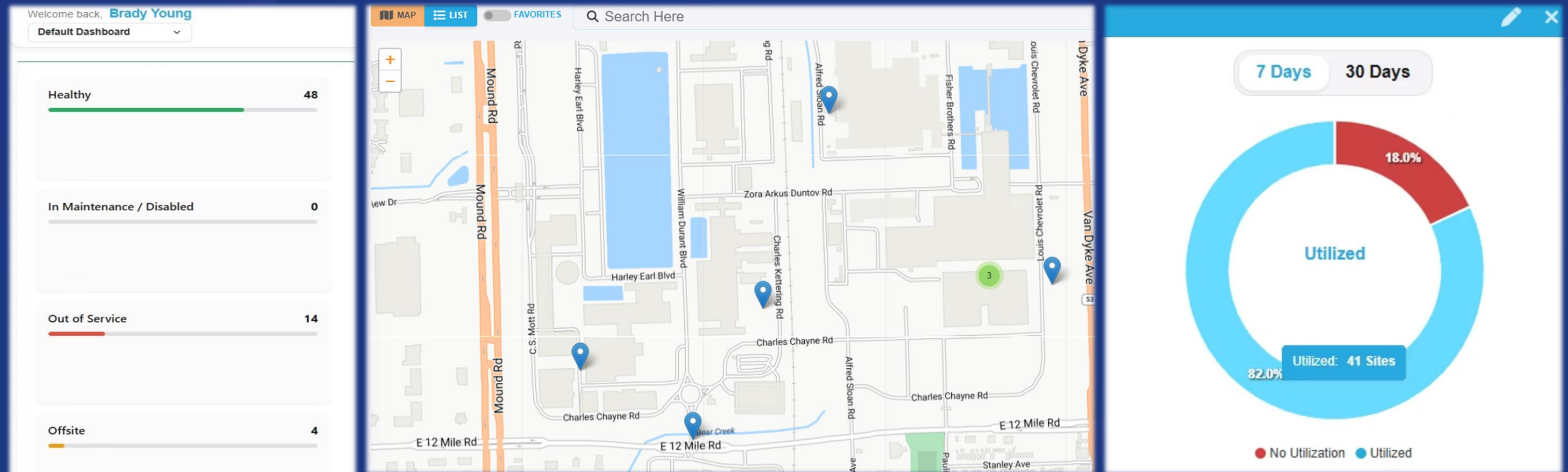
Pillar #1: Know What You Have

- Inventory is the foundation of control
- Paper & Excel = error, loss, and frustration
- AI-driven mobile databases create real-time truth

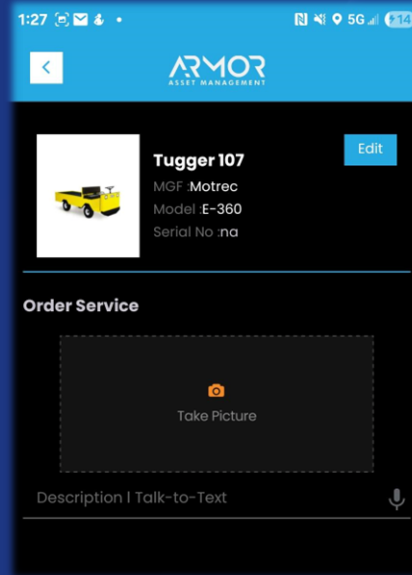
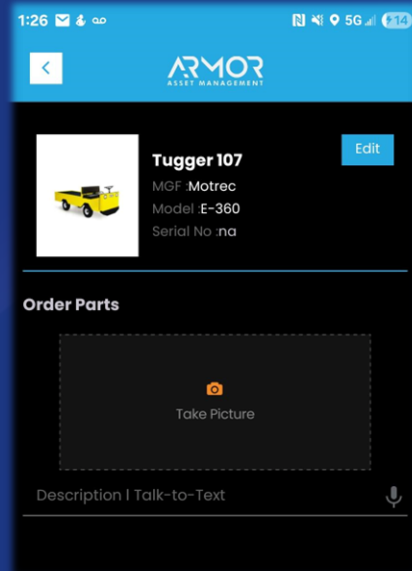
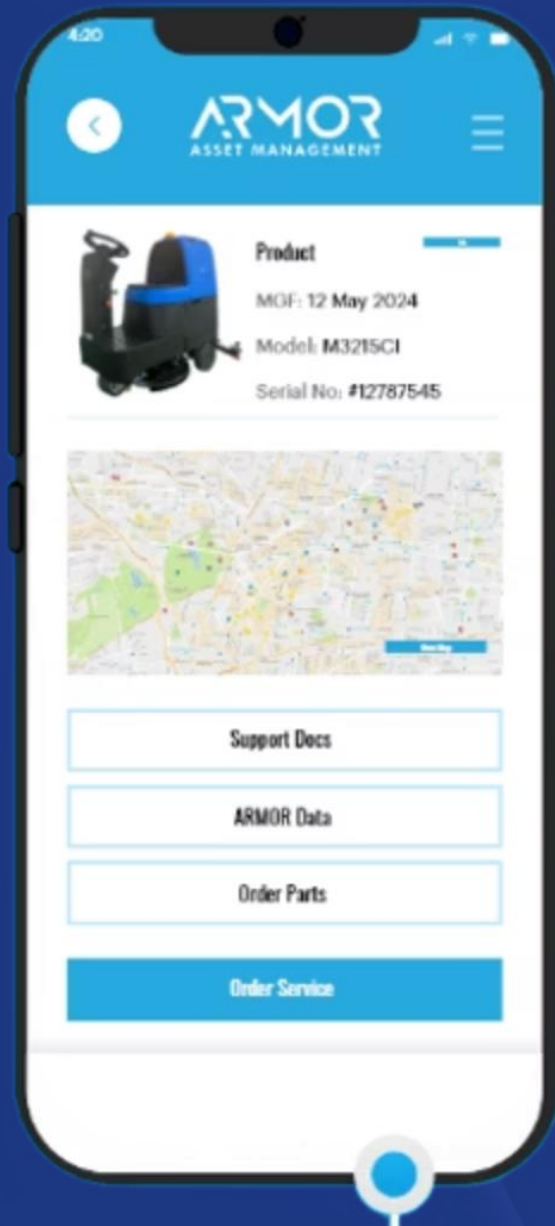


Pillar #2: 90% Utilization Goal

- "Use it or lose it!"
- Stop hoarding and start sharing across sites
- Measure task-level usage for true ROI



Service & Control Pillars



Pillar #3: Predictive Service (85% Target)

- Bundle updates into one visit, not three
- Replace batteries before they burn out machines
- Proactively swap redundant units to prevent downtime



Pillar #4: Mobile App for Orders & Control

- Simple, fast, intuitive – no training required
- Every frontline interaction captured instantly
- Goodbye spreadsheets → Hello relational databases

Optimization Pillars: Labor & Fleet

1

Pillar #5: Optimized Labor

- Eliminate wasteful habits (like mop cleaning with machines idle)
- Align staff with schedules and KPIs
- Machines + robots = productivity multipliers

2

Pillar #6: Balanced Fleet

- Too many machines = waste. Too few = frustration
- Relocate assets to where they're needed most
- Balance ensures consistent utilization across the board



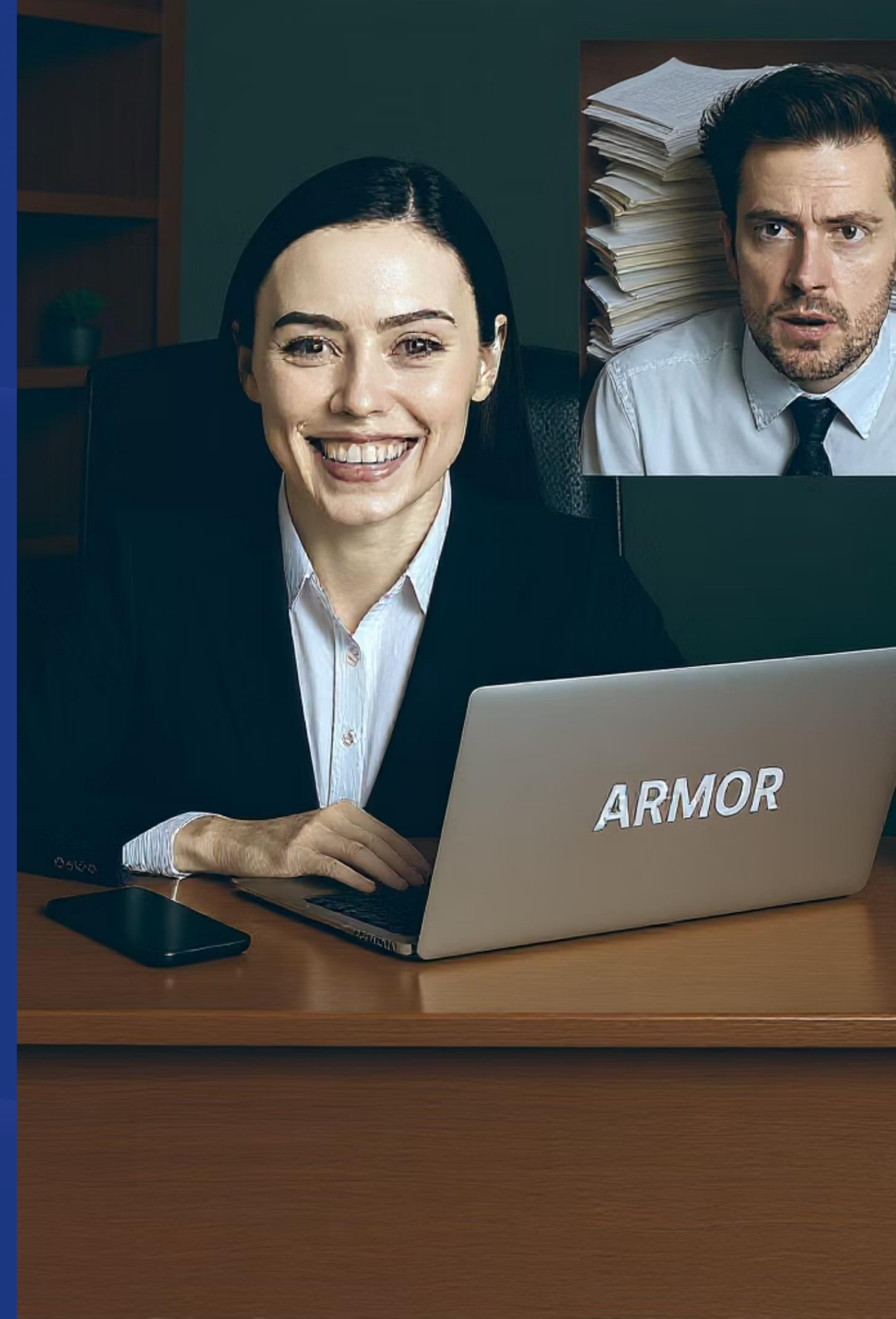
Control & Accuracy Pillars

Pillar #7: Minimal Admin

- Stop drowning in spreadsheets and duplicate orders
- Automate what matters, eliminate what doesn't
- Delegate duplicate and high-\$ order control to vendors

Pillar #8: Accurate FADS

- Sync site assets with the ledger seamlessly
- Track movement, additions, and losses in real time
- No service or spend without validated assets



ARMOR®

"Unlock your
potential"



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Implementation Benefits

90%

Asset Utilization

Optimal efficiency target
achieved through
strategic sharing and
placement

85%

Predictive Success

Proactive maintenance
preventing costly
downtime and failures

60%

Admin Reduction

Streamlined processes
eliminating redundant
paperwork and manual
tasks

Transform your operations from reactive to predictive. Real-time visibility drives measurable results across every metric that matters.

Success Metrics & ROI

100%

Visibility

Complete real-time tracking from cradle to grave lifecycle

95%

Accuracy

AI-driven databases replacing error-prone manual processes

*30%

*Cost Reduction

Eliminated waste through optimized utilization and predictive maintenance

** Bruce experience managing fleets at USA-CLEAN shows these savings.*



From Cradle to Grave – Total Asset Visibility

Don't fly blind
Know your machines with
real-time visibility and
control!



Ready to transform your asset management? Implement the 8 pillars and achieve total lifecycle visibility. Contact sales@armordata.com today.